

Project



Date	October 2010
Type	Procurement and Supply
Client	NATO Maintenance and Supply Agency (NAMSA)
Requirement	Procure and Deliver Ancillary Equipment for the NATO Response Force
Locations	Netherlands, Italy, Luxembourg

Description

Procurement and Supply of 12 specialist portable military diesel generators and a range of Ancillary Equipment. The project included interpreting and understanding the Client's complex Statement of Work, sourcing diverse quality assured products from 7 different suppliers in 4 countries, providing and executing a Project Implementation Plan according to a strict NATO format and conforming to exacting Inspection and Acceptance procedures.

Key Factors

The project involved coordinating activities with diverse areas of the client organisation and several sub-contractors. The product ranges were complex and included components developed specifically for the contract. Key Success Factors included:

- Demonstrating an understanding of the Client's needs through meetings and assessments – these included the needs of the User (NATO) and Purchaser (NAMSA).
- Tough Project Management to ensure:
 - Sub-contractors understood and respected requirements, time plans and penalties.
 - Routine communication with all participants to ensure the project stayed on track
 - Problems were identified and resolved quickly and without fuss.
- Ensuring good communication maintained with the Client and Sub-contractors throughout the programme

Result

12 Portable Military Generators and sets of Ancillary Equipment were delivered on time and to specification. An induction training programme was carried out during the in-country Acceptance meetings. Spare parts and documentation were delivered to ensure optimised product support.

Benefit to organisation

Lodi received a commendation from the client for the standard of Project Management skills which resulted in significant benefits for the NATO Response Force

- Generators, Ancillary Equipment and spares packages were Fit for Purpose and could be deployed immediately.
- Time required from Client on the project was minimised
- Client could plan their activities and use of time effectively and with confidence
- Problems were identified and resolved without quibble